A Drupal Contrib-First Approach



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Relentlessly invent a world that works better for all



Adopting a Drupal Contrib-First Approach

01. Drupal Contrib-First Approach

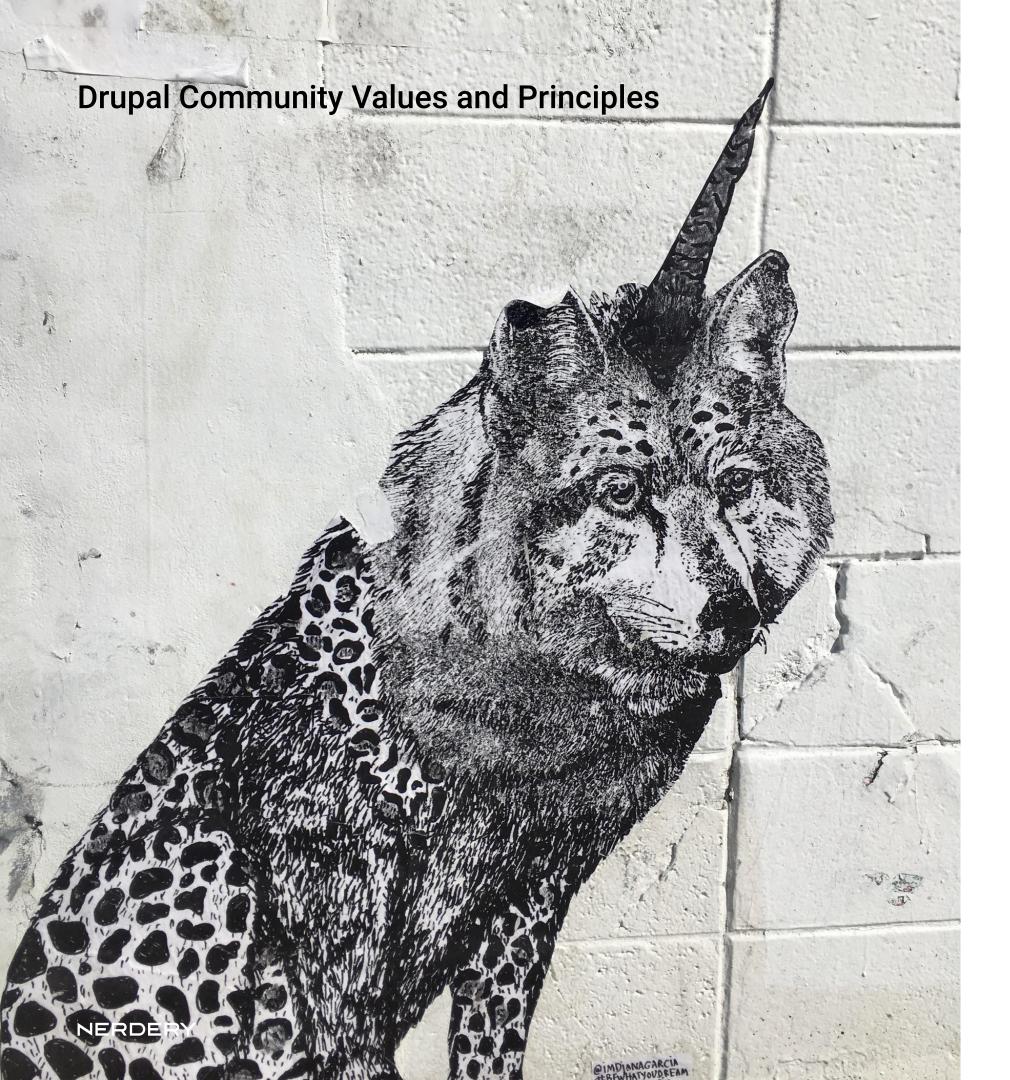
02. How do you do?

03. The Benefits

01

Drupal Contrib-First Approach

A Drupal Contrib-First Approach adopts the Drupal community's values, principles and development methodology to openly collaborate with Drupal community members and not-yet members to deliver reliable, flexible, secure and impactful Drupal solutions.



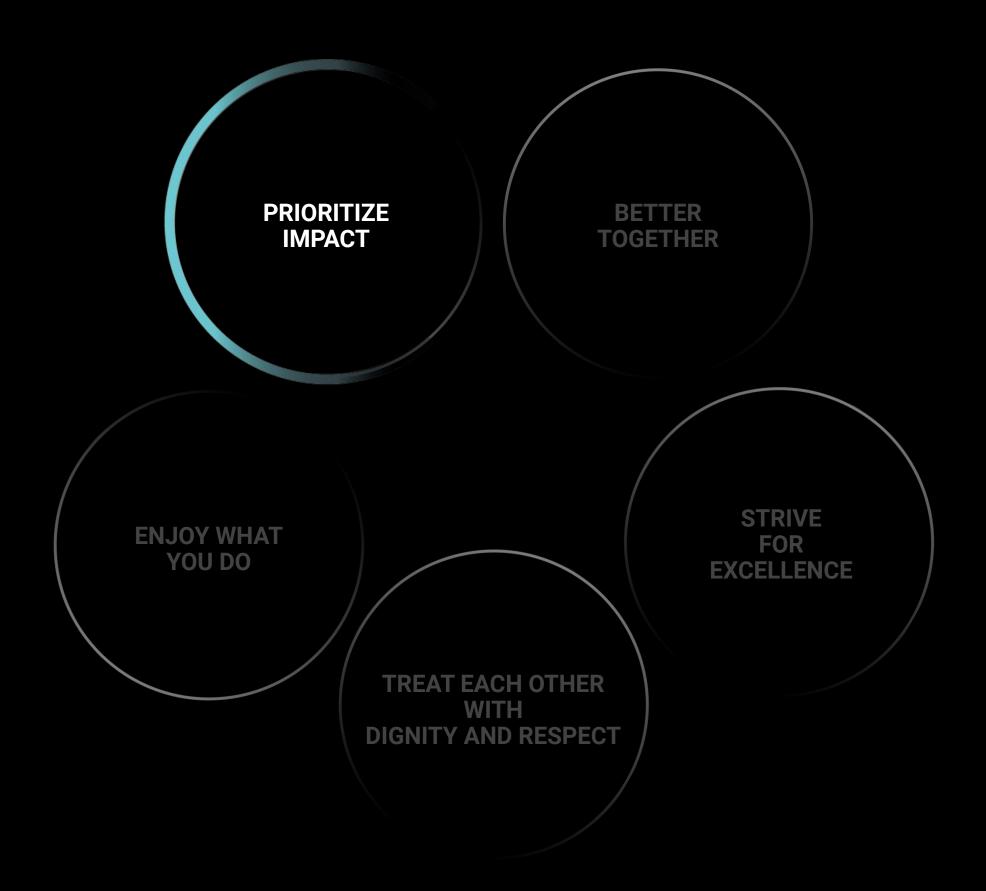
"Drupal Values and Principles describe the culture and behaviors expected of members of the Drupal community to uphold. These principles inform how technical and non-technical decisions are made, in addition to how contributors and leaders can support both our community and the project.

Dries Buytaert, Founder and Project Lead of Drupal

PRIORITIZE IMPACT

Impact gives us purpose

We build software that is easy, accessible and safe for everyone to use



BETTER TOGETHER

We foster a learning environment

Prefer collaborative decision-making

Encourage others to get involved

Help lead our community



STRIVE FOR EXCELLENCE

We constantly re-evaluate and assume that change is constant



TREAT EACH OTHER WITH DIGNITY AND RESPECT

We do not tolerate intolerance toward others.

We seek first to understand, then to be understood.

We give each other constructive criticism, and are relentlessly optimistic.



ENJOY WHAT YOU DO

Be sure to have fun



Drupal
Contrib-First
Approach



02

Drupal Contrib-First Approach, How do you do?

A Drupal Contrib-First Approach: How do you do?

Engage with the Community

Engage with the Drupal community and clients through Drupal-specific online and offline forums.

Partner with Clients

Partner with clients to cultivate Drupal's best practices, principles and values within their internal teams.

Adopt Approach

Incorporate Drupal community values, principles and methodology into project development work.

Engage the Community

Online

Drupal.org account, email notifications, Slack, Twitter, drupal.stackexchange.com

Offline

Drupal specific and non-Drupal conferences, camps and meet-ups.

Issue Queues

Subscribe to individual issues, participate in issue discussion and update issue summaries.

Get Involved

Partner with Clients

Onboarding

Use an onboarding checklist to
welcome new Drupal consumers to
the community, Drupal.org,
attribution system and to a Drupal
Contrib-First Approach

Communicate

From the start, communicate where a consumer will likely need to contribute within project requirements (SOW). Throughout engagements, routinely report the Drupal.org's contribution credits.

Invest

During daily stand-ups and other scrum ceremonies, discuss Drupal events, roadmaps, issue updates, Drupal security practices, etc.

Collaborate

Use project management software to effectively bridge communication gap between project and Drupal,org efforts and use Drupal expertise to lead a contrib-first approach to prioritize project work in alignment with Drupal core and contrib roadmaps

Adopting Approach

Agile

Use agile methodologies to prioritize impact and deliver value.

Discovery

When researching, identify opportunities to contribute for feature parity and bug resolution.

Contrib vs. Custom

Identify technical solutions
that range from Drupal core,
contributed and custom
components.

Decision Matrix

Use a decision matrix with partners to evaluate the best fit solution among alternatives.



Adopting Approach: Agile

THE FOUR VALUES OF THE AGILE MANIFESTO

The Agile Manifesto is comprised of four foundational values and 12 supporting principles which lead the Agile approach to software development.

- **01. Individuals and Interactions** Over Processes and Tools
- **02. Working Software** Over Comprehensive Documentation
- 03. Customer Collaboration Over Contract Negotiation
- **04. Responding to Change** Over Following a Plan

Adopting Approach: Agile

THE TWELVE SUPPORTING PRINCIPLES OF THE AGILE MANIFESTO

The Agile Manifesto is comprised of four foundational values and 12 supporting principles which lead the Agile approach to software development.

- 01. Customer satisfaction by early and continuous deliveryoff waluabless of tware.
- 02. Welcome changing requirements, even in late development.
- **03.** Deliver working software frequently (weeks rather than months)
- 04. Close, daily cooperation between business people and developers
- 05. Projects are built around motivated individuals, who should be trusted
- **06.** Face-to-face conversation is the best form of communication (co-location)
- **07.** Working software is the primary measure of progress
- **08.** Sustainable development, able to maintain a constant pace
- 09. Continuous attention to technical excellence and good design
- 10. Simplicity—the art of maximizing the amount of work not done—is essential
- 11. Best architectures, requirements, and designs emerge from self-organizing teams
- 12. Regularly, the team reflects on how to become more effective, and adjusts accordingly

Adopting Approach: Discovery

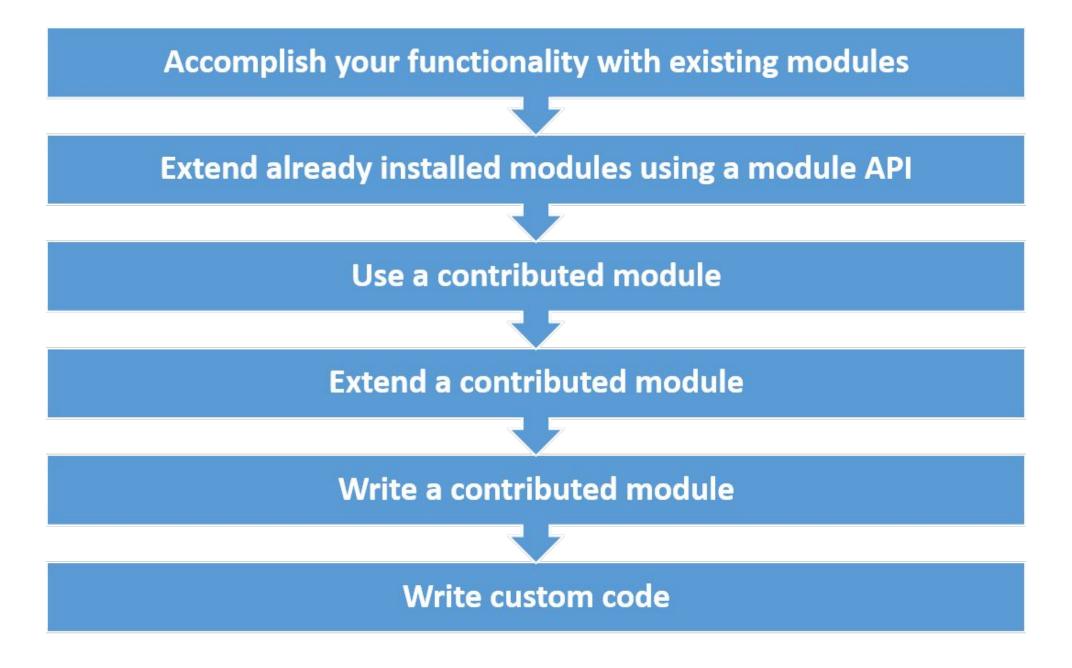
MoSCoW Method

Spike Must Have Should have Could have Won't have (this time)

Define business requirements as user stories for different user personas

Secure, forward compatible

Adopting Approach: Contrib vs. Custom



Source: Contributed versus custom code and everything in between

Adopting Approach: Decision Matrix

Using a Decision Matrix

Factors	Feature Parity	Time to Implement	Forward Compatibility	Maintainability	Extensibility	Totals
Weights	5	4	3	2	1	
Solution A	10	5	0	0	0	70
Solution B	10	3	5	5	5	92

03

The Benefits

Benefits

Benefits of a Drupal Contrib-First Approach

3.1

3.2

3.3

For

Consumers

For

Individuals

For

Providers

Increasing the value delivered

A Drupal Contrib-First Approach will deliver more value over a project's lifespan because we will deliver higher quality solutions that are forward compatible with future Drupal feature releases and can be distributed with our clients and their partners to maximize impact.

Benefits for Drupal Consumers: Increasing the Value Delivered

Increased Impact

By embracing Drupal community's values and principles, namely "Principle 1: Impact gives purpose", we prioritize the needs of individual who use Drupal, and thus empower them with better tools to increase their productivity and their impact.

Increased Quality

Through active and deeper collaboration with Drupal community an its members with a Drupal Contrib-First Approach, we will increase ours and theirs Drupal competency, thus leading to higher quality solutions.

Secure Solutions

By using existing solutions from or contributing new solutions to the Drupal community, this code will receive increased visibility and scrutiny, and can opt into Drupal Security Advisory policy, to identify and resolve security vulnerabilities.

Forward Compatible

Through a deeper engagement with the Drupal community, we will use a forward-looking perspective to collaborate early with the Drupal community to ensure custom solutions are aligned and compatible with other Drupal community efforts.

Increased Extensibility

By adopting Drupal software architecture patterns, contributed and custom solutions can be designed to be extended themselves, thus making them re-usable in other unknown applications.

Lowering the cost of ownership

A Drupal Contrib-First Approach produces higher quality development work that is extensible, reusable and more maintainable requiring less effort to pivot when business requirements change.

Benefits for Drupal Consumers: Lowering the Cost of Ownership

Choosing Contrib Instead of Custom

Fulfill requirements and accomplish functionality with existing Drupal core and contributed solutions.

Compatibility, the First Time

A Drupal Contrib-First Approach will help ensure that our solutions align with core Drupal architecture and reduce compatibility issues, and thus decreasing costing associated with re-work.

Re-usability

Reusable Functionality, Future Savings: by adopting this approach and contributing custom solutions to the community, new functionality becomes readily available for clients and their partners for reuse, and thus decreasing costs associated with future Drupal projects.

Reduced Overhead

A Drupal Contrib-First Approach adheres to Drupal coding and documentation best practices and produces maintainable and extensible solutions, which reduce the effort to on-board developers familiar with these practices and to adapt or extend solutions to accommodate changing business requirements.

Benefits

Benefits of a Drupal Contrib-First Approach

3.1

3.2

3.3

For

Consumers

For

Individuals

For

Providers

Benefits for Individuals

Purpose and Professional Growth

By adopting a Drupal Contrib-First Approach, individuals can derive meaning from our contributions when our work creates more value for others while becoming better and what we do.

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Benefits for Individuals

Purpose

Individuals will get fulfillment out of knowing their work and contribution has a greater reach and impact.

Additional Learning Opportunities

Individuals will have the opportunity to collaborate with Drupal community members outside of their organization, including possible mentorship opportunities.

Increased Technical Proficiency

Through the use of Drupal community coding standards and best practices, individuals will produce solutions of improved quality leading to increase proficiency.

Refined Soft Skills

Through a Drupal Contrib-First Approach, which emphasizes collaboration and communication, individuals will have an opportunity to reflect and refine their soft skills.

Professional Growth

By becoming more proficient with both technical and soft skills, individuals will benefit from professional growth with likely increased opportunities and salary adjustments.

Benefits

Benefits of a Drupal Contrib-First Approach

3.1

3.2

3.3

For

Consumers

For

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Benefits for Drupal Providers

What benefits others, benefits providers

By adopting a Drupal Contrib-First Approach, an agency will benefit directly through the success of their clients and their team members.

Benefits for Drupal Agencies

Increased Brand Equity & Awareness

Increasing your participation within the Drupal community via a contrib-first approach will grow value and awareness of your brand.

Lead Generation Opportunity

increased brand awareness within the Drupal community will have a positive impact on lead generation.

Additional Training Opportunity

Through a contrib-first approach, team members and new hires can receive mentorship and training by interacting directly with Drupal community members outside of your organization.

Increased Retention

Team members that find purpose and fulfillment with portfolio work through their open source contributions can find their work to have more impact and lead to increased job satisfaction.

Recruitment

Open source software professionals want to work with co-workers and organizations that value contributing and sharing back.

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Thank you, questions?

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